

**BID TABULATION FORM
SHEETING AND SIGN BLANK INVENTORY
JULY 30, 2009 @ 2:30 PM**

SUPPLIERS				3M Company	Osburn Associates, Inc.	Safeway Sign Company	Iowa Prison Industries	Newman Signs, Inc.	Custom Products Corp	Vulcan Signs
Description	Color	Size	Qty	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price
Street Name Sign Sheeting Materials										
3M 4090 Diamond Grade "DG Cubed"	White	24" x 50 yd	20	\$ 23,880.00	\$ 25,440.00	\$ 28,333.40	\$ 26,920.00	\$ 25,020.00	\$ 26,300.60	\$ 25,680.00
3M 1177S Electro-Cut Film, Pressure Sensitive, Non-Punched	Red	24" x 50 yd	1	\$ 315.00	\$ 312.00	\$ 383.33	\$ 414.00	\$ 312.00	\$ 343.32	\$ 333.00
3M 1177S Electro-Cut Film, Pressure Sensitive, Non-Punched	Green	24" x 50 yd	17	\$ 5,355.00	\$ 5,304.00	\$ 6,516.61	\$ 7,038.00	\$ 5,304.00	\$ 5,836.44	\$ 5,661.00
3M 1177S Electro-Cut Film, Pressure Sensitive, Non-Punched	Green	30" x 50 yd	5	\$ 1,968.75	\$ 1,950.00	\$ 2,395.85	\$ 2,590.00	\$ 1,950.00	\$ 2,145.70	\$ 2,081.25
Total for Street Name Sign Sheeting Materials:				\$ 31,518.75	\$ 33,006.00	\$ 37,629.19	\$ 36,962.00	\$ 32,586.00	\$ 34,626.06	\$ 33,755.25
Miscellaneous Sign Sheeting Materials										
3M 3277 Eng. Grade, Pressure Sensitive, Non-Punched	Blue	30" x 50 yd	1	\$ 281.25	\$ 300.00	\$ 341.67	\$ 265.00	\$ 292.50	\$ 313.28	\$ 307.50
3M 3277 Eng. Grade, Pressure Sensitive, Non-Punched	Green	18" x 50 yd	2	\$ 337.50	\$ 360.00	\$ 410.00	\$ 318.00	\$ 351.00	\$ 375.94	\$ 369.00
3M 3277 Eng. Grade, Pressure Sensitive, Non-Punched	Green	24" x 50 yd	1	\$ 225.00	\$ 240.00	\$ 273.33	\$ 212.00	\$ 234.00	\$ 250.62	\$ 246.00
3M 3272 Eng. Grade, Pressure Sensitive, Non-Punched	Red	18" x 50 yd	2	\$ 337.50	\$ 360.00	\$ 410.00	\$ 318.00	\$ 351.00	\$ 375.94	\$ 369.00
3M 3272 Eng. Grade, Pressure Sensitive, Non-Punched	Red	24" x 50 yd	2	\$ 450.00	\$ 480.00	\$ 546.66	\$ 424.00	\$ 468.00	\$ 501.24	\$ 492.00
3M 3272 Eng. Grade, Pressure Sensitive, Non-Punched	Red	30" x 50 yd	1	\$ 281.25	\$ 300.00	\$ 341.67	\$ 265.00	\$ 292.50	\$ 313.28	\$ 307.50
3M 3290 Eng. Grade, Pressure Sensitive, Non-Punched	White	12" x 100 yd	5	\$ 1,125.00	\$ 1,200.00	\$ 1,366.65	\$ 530.00	\$ 1,170.00	\$ 1,253.10	\$ 1,230.00
3M 3290 Eng. Grade, Pressure Sensitive, Non-Punched	White	18" x 50 yd	1	\$ 168.75	\$ 180.00	\$ 205.00	\$ 159.00	\$ 175.50	\$ 187.97	\$ 184.50
3M 3290 Eng. Grade, Pressure Sensitive, Non-Punched	White	24" x 50 yd	3	\$ 675.00	\$ 720.00	\$ 819.99	\$ 636.00	\$ 702.00	\$ 751.86	\$ 738.00
3M 3290 Eng. Grade, Pressure Sensitive, Non-Punched	White	30" x 50 yd	8	\$ 2,250.00	\$ 2,400.00	\$ 2,733.36	\$ 2,120.00	\$ 2,340.00	\$ 2,506.24	\$ 2,460.00
3M 3271 Eng. Grade, Pressure Sensitive, Non-Punched	Yellow	30" x 50 yd	1	\$ 281.25	\$ 300.00	\$ 341.67	\$ 265.00	\$ 292.50	\$ 313.28	\$ 307.50
3M 3934 High Intensity Prismatic	Ornge	24" x 50 yd	1	\$ 420.00	\$ 432.00	\$ 480.00	\$ 395.00	\$ 444.00	\$ 463.21	\$ 447.00

**BID TABULATION FORM
SHEETING AND SIGN BLANK INVENTORY
JULY 30, 2009 @ 2:30 PM**

SUPPLIERS				3M Company	Osburn Associates, Inc.	Safeway Sign Company	Iowa Prison Industries	Newman Signs, Inc.	Custom Products Corp	Vulcan Signs
Description	Color	Size	Qty	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price
3M 3932 High Intensity Prismatic	Red	24" x 50 yd	1	\$ 420.00	\$ 432.00	\$ 480.00	\$ 395.00	\$ 444.00	\$ 463.21	\$ 447.00
3M 3931 High Intensity Prismatic	Yellow	12" x 50 yd	4	\$ 840.00	\$ 864.00	\$ 960.00	\$ 792.00	\$ 888.00	\$ 926.44	\$ 894.00
3M 3931 High Intensity Prismatic	Yellow	24" x 50 yd	1	\$ 420.00	\$ 432.00	\$ 480.00	\$ 395.00	\$ 444.00	\$ 463.21	\$ 447.00
3M 3931 High Intensity Prismatic	Yellow	36" x 50 yd	1	\$ 630.00	\$ 648.00	\$ 720.00	\$ 593.00	\$ 666.00	\$ 694.82	\$ 670.50
3M 3930 High Intensity Prismatic	White	30" x 50 yd	8	\$ 4,200.00	\$ 4,320.00	\$ 4,800.00	\$ 3,952.00	\$ 4,440.00	\$ 4,632.16	\$ 4,470.00
3M 7225-12 Electro-Cut Scotchcal, Pressure Sensitive, Non-Punched	Black	24" x 50 yd	3	\$ 671.04	\$ 702.00	\$ 729.99	\$ 711.00	\$ 664.86	\$ 737.40	\$ 685.86
3M 7225-12 Electro-Cut Scotchcal, Pressure Sensitive, Non-Punched	Black	30" x 50 yd	2	\$ 559.20	\$ 584.00	\$ 608.34	\$ 592.00	\$ 542.92	\$ 614.50	\$ 571.56
Total for Miscellaneous Sign Sheeting Materials:				\$ 14,572.74	\$ 15,254.00	\$ 17,048.33	\$ 13,337.00	\$ 15,202.78	\$ 16,137.70	\$ 15,643.92
Hold Pricing Firm for 12 months?				Yes	Yes	Yes	Yes	No, thru 1/10; \$1200 min reorder	will increase only if raw material costs increase	Yes
Warranty included?				Yes, 12 months	mfg pass through	Street name 12 yrs; EG 5 yrs; HIP 10-12 yrs	Yes, mfg	Yes, mfg	Yes, mfg	Yes, mfg
Lead time ARO?				10-20 days	5-7 days	2-3 weeks	30 days	21-30 days	Street signs 10 days; sheeting 30 days	Street signs 5-10 days
Piggyback?				Yes	Yes	No	No	Yes	No	No
Addenda?				1	1	1	1			1
Accept Pcard?				Yes	Yes	Yes	No	Yes	Yes	No
Quick pay discount?				None	None	None	None	None	None	None

No bid statements received from Hall Signs, US Standard Sign, and Rocal

**BID TABULATION FORM
SHEETING AND SIGN BLANK INVENTORY
JULY 30, 2009 @ 2:30 PM**

SUPPLIERS				Osburn Associates, Inc.	Safeway Sign Company	Iowa Prison Industries	Newman Signs, Inc.	Custom Products Corp.	US Standard Sign	Rocal, Inc.	Vulcan Signs
Thickness	Lenth	Width	Qty	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price
Street Name Sign Blanks											
0.08	24	9	35	\$ 102.20	\$ 152.25	\$ 143.50	\$ 130.90	\$ 102.90	\$ 104.65	\$ 104.65	\$ 101.15
0.08	30	9	70	\$ 255.50	\$ 359.80	\$ 357.00	\$ 308.70	\$ 257.60	\$ 249.90	\$ 261.80	\$ 245.70
0.08	36	9	352	\$ 1,541.76	\$ 2,090.88	\$ 2,112.00	\$ 1,784.64	\$ 1,520.64	\$ 1,503.04	\$ 1,576.96	\$ 1,471.36
0.08	36	12	9	\$ 52.65	\$ 67.86	\$ 73.80	\$ 57.51	\$ 49.23	\$ 51.84	\$ 13.41	\$ 48.42
0.08	42	9	191	\$ 976.01	\$ 1,287.34	\$ 1,337.00	\$ 1,094.43	\$ 962.64	\$ 1,006.57	\$ 998.93	\$ 907.25
0.08	42	12	4	\$ 27.28	\$ 34.44	\$ 19.20	\$ 29.08	\$ 25.48	\$ 33.80	\$ 27.88	\$ 24.92
0.08	48	9	97	\$ 562.60	\$ 731.38	\$ 776.00	\$ 619.83	\$ 545.14	\$ 552.90	\$ 579.09	\$ 525.74
0.08	48	12	20	\$ 156.00	\$ 194.40	\$ 220.00	\$ 163.20	\$ 146.00	\$ 152.00	\$ 159.20	\$ 142.20
0.08	54	9	108	\$ 712.80	\$ 900.72	\$ 972.00	\$ 761.40	\$ 682.56	\$ 733.32	\$ 726.84	\$ 699.84
0.08	54	12	33	\$ 289.74	\$ 361.02	\$ 402.60	\$ 298.65	\$ 267.30	\$ 298.65	\$ 295.68	\$ 264.33
0.08	60	9	66	\$ 579.48	\$ 603.24	\$ 660.00	\$ 509.52	\$ 463.98	\$ 469.92	\$ 492.36	\$ 457.38
0.08	60	12	4	\$ 39.00	\$ 48.60	\$ 54.80	\$ 39.72	\$ 36.16	\$ 46.08	\$ 39.80	\$ 35.16
0.08	60	21	2	\$ 39.00	\$ 42.52	\$ 48.00	\$ 42.12	\$ 35.98	\$ 44.20	\$ 34.82	\$ 32.58
0.08	66	12	24	\$ 257.28	\$ 320.88	\$ 362.40	\$ 259.68	\$ 237.60	\$ 265.68	\$ 262.80	\$ 245.28
0.08	72	12	18	\$ 209.70	\$ 262.44	\$ 295.20	\$ 210.60	\$ 195.30	\$ 205.02	\$ 214.92	\$ 197.82
0.08	72	21	6	\$ 140.40	\$ 153.12	\$ 172.20	\$ 147.54	\$ 129.54	\$ 119.64	\$ 125.40	\$ 119.64
0.08	78	21	8	\$ 202.80	\$ 221.12	\$ 248.80	\$ 210.88	\$ 186.16	\$ 177.92	\$ 181.20	\$ 174.16
0.08	84	21	43	\$ 1,173.90	\$ 1,280.11	\$ 1,440.50	\$ 1,209.59	\$ 1,077.58	\$ 1,030.28	\$ 1,048.34	\$ 1,002.33
0.08	90	21	20	\$ 585.00	\$ 637.80	\$ 718.00	\$ 597.80	\$ 539.60	\$ 513.40	\$ 522.60	\$ 496.20
0.08	96	21	10	\$ 312.00	\$ 340.20	\$ 382.00	\$ 316.60	\$ 286.40	\$ 265.90	\$ 278.60	\$ 272.30
0.08	102	21	18	\$ 596.70	\$ 650.70	\$ 732.60	\$ 601.74	\$ 544.68	\$ 523.62	\$ 532.98	\$ 543.96
0.08	108	21	24	\$ 842.40	\$ 918.48	\$ 1,034.40	\$ 844.80	\$ 768.96	\$ 739.20	\$ 752.16	\$ 683.04
0.08	114	21	31	\$ 1,148.55	\$ 1,252.40	\$ 1,410.50	\$ 1,145.76	\$ 1,048.42	\$ 1,008.12	\$ 1,025.79	\$ 987.66
0.08	120	21	18	\$ 702.00	\$ 765.54	\$ 860.40	\$ 697.14	\$ 644.04	\$ 598.50	\$ 626.94	\$ 601.92
Sub-Total				\$ 11,504.75	\$ 13,677.24	\$ 14,832.90	\$ 12,081.83	\$ 10,753.89	\$ 10,694.15	\$ 10,883.15	\$ 10,280.34

**BID TABULATION FORM
SHEETING AND SIGN BLANK INVENTORY
JULY 30, 2009 @ 2:30 PM**

SUPPLIERS				Osburn Associates, Inc.	Safeway Sign Company	Iowa Prison Industries	Newman Signs, Inc.	Custom Products Corp.	US Standard Sign	Rocal, Inc.	Vulcan Signs
Thickness	Lenth	Width	Qty	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price	Extended Price
MUTCD Standard Sign Blanks											
0.08	12	18	1000	\$ 2,910.00	\$ 4,350.00	\$ 4,000.00	\$ 3,520.00	\$ 2,870.00	\$ 2,820.00	\$ 2,990.00	\$ 2,720.00
0.08	12	36	100	\$ 582.00	\$ 754.00	\$ 800.00	\$ 617.00	\$ 547.00	\$ 536.00	\$ 597.00	\$ 538.00
0.08	18	24	100	\$ 582.00	\$ 754.00	\$ 800.00	\$ 617.00	\$ 547.00	\$ 536.00	\$ 597.00	\$ 521.00
0.08	24	24	100	\$ 776.00	\$ 972.00	\$ 1,060.00	\$ 794.00	\$ 730.00	\$ 715.00	\$ 796.00	\$ 686.00
0.08	24	30	100	\$ 960.00	\$ 1,215.00	\$ 1,320.00	\$ 971.00	\$ 904.00	\$ 894.00	\$ 995.00	\$ 851.00
0.08	30	30	100	\$ 1,199.00	\$ 1,519.00	\$ 1,660.00	\$ 1,191.00	\$ 1,131.00	\$ 1,117.00	\$ 1,244.00	\$ 1,059.00
0.08	30	36	30	\$ 432.00	\$ 546.90	\$ 606.00	\$ 423.60	\$ 407.10	\$ 402.30	\$ 447.90	\$ 381.90
0.08	48	48	50	\$ 1,560.00	\$ 1,944.00	\$ 2,115.00	\$ 1,506.50	\$ 1,431.00	\$ 1,430.50	\$ 1,592.00	\$ 1,361.00
Sub-Total:				\$ 9,001.00	\$ 12,054.90	\$ 12,361.00	\$ 9,640.10	\$ 8,567.10	\$ 8,450.80	\$ 9,258.90	\$ 8,117.90
Total for Sign Blanks:				\$ 20,505.75	\$ 25,732.14	\$ 27,193.90	\$ 21,721.93	\$ 19,320.99	\$ 19,144.95	\$ 20,142.05	\$ 18,398.24
Hold Pricing Firm for 12 months?				Yes	Yes	Yes	No, thru 1/10; min order \$1000	will increase only if raw material cost increases	Yes	Yes	Yes
Warranty included?				30 days	n/a	Yes, will warranty blanks for as long as the 3M sheeting on the blanks	Yes, mfg	n/a	Yes, 6 months	Yes, 1 yr workmanship	n/a
Lead time ARO?				30 days	21-30 days	30 days	21-30 days	30 days	24 days	30-45 days	30 days
Piggyback?				Yes	No	No	Yes	No	Yes	Yes	No
Addenda?				1	1	1			1		1
Accept Pcard?				Yes	Yes	No	Yes	Yes	No	Yes	No
Quick pay discount?				None	None	None	None	None	None	None	None

No bid statements received from Hall Signs and 3M Company