

**BID TABULATION FORM**  
**WALK-BEHIND FORKLIFT - BID #0609-326**  
**JULY 2, 2009 @ 2:30 PM**

SUPPLIERS	Allied Handling (Associated Material Handling)	Big River Equipment		Hodge Material Handling	Horizon Product Sourcing	MH Equipment Company	Wiese USA	YMH Torrance
Description	Price	Price	Price	Price	Price	Price	Price	Price
Walk-Behind Forklift:	\$ 10,295.00	\$ 18,127.85	\$ 12,983.10	\$ 14,885.00	\$ 9,312.21	\$ 12,522.60	\$ 10,200.00	\$ 6,950.00
Maintenance Agreement, per yr:	\$136.00 (scheduled maintenance every 180 days)	\$ 130.00	\$ 130.00	\$100.00 per PM	n/a; maybe available from local dealer	\$158 (labor only - based on 1000 hrs/yr)	Contact local dealer	\$135 + materials
Manufacturer / Model:	Big Joe / PDM-30-130	Clark / CST 15	Clark / CS15	Linde / EWS40	Mobile Industries / APS33-138	Hyster / W30ZA2	Big Joe / PDM-30-130	Yale / MSW025
Warranty Information:	Mfg warranty	6 mo / 1000 hrs basic truck; 2 yr / 4000 hrs major components	6 mo / 1000 hrs basic truck; 2 yr / 4000 hrs major components	Truck-full 1 yr; Power Train-2 yrs; Battery-5 yrs	see bid	USA standard warranty - 12 mos / 2000 hrs; pays parts, labor, diagnostics, & travel	One yr parts & labor	1 yr / 1000 hrs full; 2 yr / 4000 hrs powertrain
Lead time:	45 days	90 days	90 days	62 days	21 days	160 days	30 days	in stock
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Exceptions:	None	No "belly button" reverse switch; has hydraulic fork tilt	No lift/lower controls and horn on operator handle	None	Maintenance agreement not available; on-line service manual	None	None	demo unit w/ 66 hours; will come with full warranty; ready for immediate delivery
Piggyback?	Yes	Yes	Yes	Yes	Yes	Yes	Yes	N/A
Accept MasterCard?	Yes	No	No	No	No	Yes	Yes	Yes
Quick pay discount:	2% 10 days (incl pcard)	None	None	None	0.2% 20 days	None	None	None