

**Proposal Evaluation Summary
Wellness Program Services RFP
Proposals Opened June 3, 2016**

Evaluators: Conni Huber and Bonnie Pisarik

Proposals received in alphabetical order:

Accountable Health Solutions, Des Moines, IA
 CarePro Worksite Wellness, Cedar Rapids, IA
 E4Health Inc., Irving, TX
 Health Solutions LLC, Cedar Rapids, IA
 Hy-Vee Inc., West Des Moines, IA
 Marathon Health, Winooski, VT
 MercyCare Business Health Solutions, Cedar Rapids, IA
 US Wellness Inc., Germantown, MD
 Viverae Inc., Dallas, TX
 Wellness Corporate Solutions, LLC, Bethesda, MD

Rating Grid:

1	CarePro Worksite Wellness	Cedar Rapids, IA	84
2	Health Solutions, LLC	Cedar Rapids, IA	97
3	Marathon Health	Winooski, VT	85
4	MercyCare Business Health Solutions	Cedar Rapids, IA	78

Top Four Proposals in alphabetical order:

1. CarePro Worksite Wellness
 - a. Local office with qualified staff but did not indicate pharmacists were included
 - b. Was not able to substantiate ability to provide medical, pharmacy and workers compensation claims data analysis
 - c. Financial proposal was within competitive range

2. Health Solutions LLC
 - a. Local office with qualified staff including a pharmacist
 - b. Proven track record of quality and timeliness in supporting the City's wellness services program
 - c. Willingness to provide performance guarantees putting certain fees at risk.

3. Marathon Health
 - a. Proposal indicates a clear understanding of the project and intent to meet the requirements
 - b. Provided a package price versus itemized pricing but within competitive range
 - c. Provided diverse references, none in Iowa

4. MercyCare Business Health Solutions, LLC
 - a. Local office with qualified staff but did not indicate pharmacists were included.
 - b. Proposal did not include all requested elements (e.g. executive summary) nor had a professional appearance.
 - c. Most competitive financial proposal for base elements.

Recommendation for Award: Health Solutions, LLC

1. Qualified local staff
2. Proposal indicates clear understanding of the project and commitment to meet the requirements
3. Proven track record of quality services and timeliness meeting requirements of the project
4. Financial proposal was within the competitive range.
5. Ability to provide medical, pharmacy and workers compensation claims data analysis.
6. Health Solutions CP Data Analytics Platform for predictive modeling purposes.