

BID SUBMITTAL FORM

Cost: Bid margin per US gallon **EXCLUDING** Superfund Surcharge, Environmental Protection Charge, and taxes based on estimated annual usage:

Type of Fuel	Transport Margin		Tank Wagon Margin	
	Est. Gallons	Bid Margin	Est. Gallons	Bid Margin
Gasohol	663,500	\$.019	61,800	\$.1099
Unleaded			2,000	\$.1099
No. 1 Diesel (LS)	75,000	\$.029	7,300	\$.1099
No. 2 Diesel (LS)	320,000	\$.029	30,000	\$.1099
>D-Grade Diesel	176,250 ¹	\$.0399		
>Premium No. 2 Diesel, (Red Dye)	220,000 ²	\$.0399		
>50/50 Blend Premium No. 2 Diesel	220,000 ²	\$.0399		
>40/60 Blend Premium No. 2 Diesel	220,000 ²	\$.0399		
E-85	Unknown	\$.249		

Type of Fuel	Est. Gallons	Bid Margin	Price per Gallon	Pricing firm until
Biodiesel (B100)	176,250 ¹	\$.10	\$ 3.45	06/30/2011

- Supplier will invoice the City for exact number of gallons of fuel ordered plus the appropriate bid margin listed above.
- > Bid Margin for No. 2 Diesel (HS), D-Grade Diesel, Premium No. 2 Diesel, 50/50 Blend Premium No. 2 Diesel and 40/60 Blend Premium No. 2 Diesel will be added to No. 2 LS Diesel Daily Rack Average as quoted by AXXIS Petroleum.
 - > Bid Margin for Biodiesel will be added to the Price per Gallon for biodiesel listed above.
- ¹ FST&P will order a combination of Biodiesel with No. 1, No. 2 or D-Grade or pure Biodiesel for an estimated total of 352,500 gallons.
- ² Cedar Rapids Community School District will order an estimated 220,000 gallons of a combination of these three fuels.

Charge, if any, for split transport deliveries \$.03
 Charge, if any, for split tank wagon deliveries \$ none

Will you make delivery within 16 hours after receiving a normal order request Yes No

Will you make delivery within 2 hours after receiving an emergency order Yes No

Brand of Fuel Cenex

Types of Fuel All fuels included in this bid

For security reasons, provide the source of your fuel Magellan Pipeline, BP Amoco

For security reasons, provide your transport company Consumers Cooperative Society

Name of Company: Consumers Cooperative Society

Authorized Signature: Gary Wrede Date: 5/13/10

SIGNATURE PAGE

The undersigned bidder, having examined these documents and having full knowledge of the condition under which the work described herein must be performed, hereby proposes that she/he will fulfill the obligations contained herein in accordance with all instructions, terms, conditions, and specifications set forth; and that she/he will furnish all required products/services and pay all incidental costs in strict conformity with these documents, for the stated prices as payment in full.

Submitting Firm: Consumers Cooperative Society

Address: P.O. Box 1108

City: Iowa City State: Iowa Zip: 52244

Authorized Representative (print): Gary L. Wrede Title: C.F.O.

Authorized Signature: Gary Wrede

Date: 5/13/10 E-mail: gary@consumerscoop.net

Phone # (319) 545-2012 Fax # (319) 545-2853

Iowa Department of Labor Registration Number 018689-0

EXCEPTIONS/DEVIATIONS to this Request for Bid shall be taken below – please be as specific as possible. All exceptions shall be stated no matter how seemingly minor. If adequate space is not provided for exceptions/deviations, please use a separate sheet of paper. If your company has no exceptions/deviations, please write "No Exceptions" in the space below.

GENERAL INFORMATION

- > FOB point in terms of loss or damage is destination.
- > Freight and/or delivery charges shall be included in the price of the goods.

FIRM PRICING

Offered prices shall remain firm for a minimum of 60 days after the due date of this solicitation unless indicated otherwise. Accepted prices shall remain firm for the duration of the contract.

PIGGYBACK PROCUREMENT METHOD

If you are the successful bidder, will you consider extending the pricing to other City of Cedar Rapids departments and to other governmental entities as described in the General Terms and Conditions (located at the back of this document)? Your response will not be considered as an evaluation factor in awarding this bid/proposal.

Yes No

ADDENDA {It is Bidder's responsibility to check for issuance of any addenda}

The authorized representative hereby acknowledges receipt of the following addenda:

Addenda Number: 1 Date: May 10, 2010 Addenda Number: _____ Date: _____
Addenda Number: _____ Date: _____ Addenda Number: _____ Date: _____

PAYMENT METHOD

Do you accept MasterCard for payment of purchases? Yes No

QUICK PAY DISCOUNT

If you provide a discount for quick payment, please state the discount and terms: x % x days

Does this discount apply to payments made by MasterCard? Yes No

We choose not to bid at this time but would like to be considered for future requests for bid.

GENERAL COMPANY INFORMATION

Company Name Consumers Cooperative Society
Company Address P.O. Box 1108 Iowa City IA 52244
Tax Identification #: 42-0194235
General Description of the Company: Agricultural Farmers Cooperative

Type of Organization (franchise, corporation, partnership, etc.) Corporation

Number of years in business: 70

References

List three (3) customers who are current or have been served by your company within the last three (3) years with projects of similar scopes. (Name of firm, address, contact person, phone number)

Reference #1 - Name: City of Iowa City
Address: 410 E. Washington St Iowa City IA 52240
Contact Person & Phone: Tom Hansen 319-356-5197
Date & Description of Job: Fuel Vendor - last 10 years
Contract Value: \$2,500,000

Reference #2 - Name: Johnson County Secondary Roads
Address: 4810 Melrose Ave. West Iowa City IA 52240
Contact Person & Phone: Bob Mahoney 319-356-6047
Date & Description of Job: Fuel Vendor - 15 years
Contract Value: \$300,000

Reference #3 - Name: Maxwell Construction
Address: 3011 Sierra Ct. SW Iowa City IA 52246
Contact Person & Phone: Jeff Maxwell 319-354-5858
Date & Description of Job: Fuel Vendor - 20 years
Contract Value: \$300,000

Personnel

Name and title of person overseeing the City account: Gary L. Wrede C.F.O.
Phone 319-545-2012 Fax 319-545-2853

Names, titles and years of experience of persons expected to service the City account:

Larry Tow, Truck Driver, 35 years
Pat Leeney, Truck Driver, 8 years
Ken Hebl, Truck Driver, 5 years

Safety Record

Has your company received an OSHA violation in the past five (5) years? [] Yes [X] No

If yes, please attach copies of the citations and an explanation of how they have been resolved.

Reports

Please attach a list of all types of reports that your company would provide or that the City could access free of charge during the term of the contract.

MSDS, Equal opportunity Employer, Emergency Procedures

BID SUBMITTAL FORM

Cost: Bid margin per US gallon **EXCLUDING** Superfund Surcharge, Environmental Protection Charge, and taxes based on estimated annual usage:

Type of Fuel	Transport Margin		Tank Wagon Margin	
	Est. Gallons	Bid Margin	Est. Gallons	Bid Margin
Gasohol	663,500	\$ (0.0065)	61,800	\$ 0.0545
Unleaded			2,000	\$ 0.0645
No. 1 Diesel (LS)	75,000	\$ 0.0065	7,300	\$ 0.0745
No. 2 Diesel (LS)	320,000	\$ 0.0025	30,000	\$ 0.0695
➤ D-Grade Diesel	176,250 ¹	\$ 0.0395		
➤ Premium No. 2 Diesel, (Red Dye)	220,000 ²	\$ 0.0395		
➤ 50/50 Blend Premium No. 2 Diesel	220,000 ²	\$ 0.1275		
➤ 40/60 Blend Premium No. 2 Diesel	220,000 ²	\$ 0.1500		
E-85	Unknown	\$ 0.0025		

Type of Fuel	Est. Gallons	Bid Margin	Price per Gallon	Pricing firm until
Biodiesel (B100)	176,250 ¹	\$ 0.0300	\$ 3.4000	5/14/10 - see exception

Supplier will invoice the City for exact number of gallons of fuel ordered plus the appropriate bid margin listed above.

➤ Bid Margin for No. 2 Diesel (HS), D-Grade Diesel, Premium No. 2 Diesel, 50/50 Blend Premium No. 2 Diesel and 40/60 Blend Premium No. 2 Diesel will be added to No. 2 LS Diesel Daily Rack Average as quoted by AXXIS Petroleum.

➤ Bid Margin for Biodiesel will be added to the Price per Gallon for biodiesel listed above.

¹ FST&P will order a combination of Biodiesel with No. 1, No. 2 or D-Grade or pure Biodiesel for an estimated total of 352,500 gallons.

² Cedar Rapids Community School District will order an estimated 220,000 gallons of a combination of these three fuels.

Charge, if any, for split transport deliveries \$ 25.00
 Charge, if any, for split tank wagon deliveries \$ NONE

Will you make delivery within 16 hours after receiving a normal order request Yes No

Will you make delivery within 2 hours after receiving an emergency order Yes No

Brand of Fuel VARIOUS (MAGELLAN PIPELINE SUPPLIERS) - BP (NORTH LIBERTY)

Types of Fuel ALL FUELS REQUIRED

For security reasons, provide the source of your fuel MAGELLAN PIPE LINE - BP pipeline
(Normally Iowa City & North Liberty)

For security reasons, provide your transport company PETROLEUM TRANSPORT, ITL, RANDOLPHS

Name of Company: FAUSER OIL Co., Inc

Authorized Signature:  Date: 5/13/2010

SIGNATURE PAGE

The undersigned bidder, having examined these documents and having full knowledge of the condition under which the work described herein must be performed, hereby proposes that she/he will fulfill the obligations contained herein in accordance with all instructions, terms, conditions, and specifications set forth; and that she/he will furnish all required products/services and pay all incidental costs in strict conformity with these documents, for the stated prices as payment in full.

Submitting Firm: FAUSER OIL Co, Inc.
Address: PO Box 68 - 106 CENTER ST
City: ELGIN State: IA Zip: 52141
Authorized Representative (print): PAUL FAUSER Title: VICE-PRESIDENT
Authorized Signature: *Paul Fauser*
Date: 5/13/2010 E-mail: pfauser@fauserenergy.com
Phone # (563) 426-5811 Fax # (563) 426-5543
Iowa Department of Labor Registration Number C56351876 (C56351876)

EXCEPTIONS/DEVIATIONS to this Request for Bid shall be taken below – please be as specific as possible. All exceptions shall be stated no matter how seemingly minor. If adequate space is not provided for exceptions/deviations, please use a separate sheet of paper. If your company has no exceptions/deviations, please write "No Exceptions" in the space below.

EXPLANATION OF Biodiesel price - see attached (ATTACHMENT #1)
ALTERATE PRICE option - School Diesel - see attached (ATTACHMENT #1)

GENERAL INFORMATION

- > FOB point in terms of loss or damage is destination.
- > Freight and/or delivery charges shall be included in the price of the goods.

FIRM PRICING

Offered prices shall remain firm for a minimum of 60 days after the due date of this solicitation unless indicated otherwise. Accepted prices shall remain firm for the duration of the contract.

PIGGYBACK PROCUREMENT METHOD

If you are the successful bidder, will you consider extending the pricing to other City of Cedar Rapids departments and to other governmental entities as described in the General Terms and Conditions (located at the back of this document)? Your response will not be considered as an evaluation factor in awarding this bid/proposal.

Yes No

ADDENDA {It is Bidder's responsibility to check for issuance of any addenda}

The authorized representative hereby acknowledges receipt of the following addenda:

Addenda Number: 1 Date: 5/10/2010 Addenda Number: _____ Date: _____
Addenda Number: _____ Date: _____ Addenda Number: _____ Date: _____

PAYMENT METHOD

Do you accept MasterCard for payment of purchases? Yes No

QUICK PAY DISCOUNT

If you provide a discount for quick payment, please state the discount and terms: _____ % _____ days

Does this discount apply to payments made by MasterCard? Yes No

We choose not to bid at this time but would like to be considered for future requests for bid.



Exception – Biodiesel

Our biodiesel (100% or the 100% biodiesel portion of a blend) will be priced in a fashion similar to the other products. We will use the daily rack average for "Soy Biodiesel Additive B100" and add our bid margin listed. The price will in effect change daily. We feel that this is indicative of changes in the biodiesel market. (an example of the daily sheet is attached)

Exception (alternative) – School Diesel Blends

The request that the bid margin for 50/50 Blend Premium No. 2 Diesel and 40/60 Blend Premium No. 2 Diesel be added to No. 2 LS Diesel Daily Rack Average does not allow for changes in the price of #1 Diesel relative to the Premium No. 2 Diesel. This relationship generally changes through the winter. We have given a bid as requested but keep in mind it is based on a guess of what this average relationship will be. With all this said, we offer the following as an alternative for these blends:

The Premium No. 2 portion of the blend will be calculated using the No. 2 LS Diesel Daily Rack Average plus the Bid Margin for Premium No. 2 Diesel and the No. 1 portion of the blend will be calculated using the No. 1 LS Diesel Daily Rack Average plus the Bid Margin for No. 1 Diesel. This is simply an alternative, but much more indicative of the market as we move through winter.

Fauser Oil Co., Inc.

P.O. Box 68 – 106 Center Street – Elgin, IA 52141-0068
Phone: 319.426.5811 – Fax: 319.426.5543

Paul Fauser

From: Paul Fauser [pfauser@fauserenergy.com]
Sent: Thursday, May 13, 2010 9:34 AM
To: Chuck Finnegan; Denise Henning; Ness
Subject: FW: Today's Average Fuel Prices, May 13, 2010

-----Original Message-----

From: Carter, Luanne K. [mailto:l.carter@cedar-rapids.org]
Sent: Thursday, May 13, 2010 9:24 AM
To: Bormann, Kelly L.; Harris, Sherril; Kathy Bell; Little, Michael; Mittan, Chad M.; Murdock, Pamela; Parmer, Stacy A.; Paul Fauser (E-mail 2); Roberts, Gaye; Hageman, Roger; Ruth Callahan (E-mail); Lukan, Tim
Subject: FW: Today's Average Fuel Prices, May 13, 2010

Luanne Carter
City of Cedar Rapids
Purchasing Division
3851 River Ridge Drive NE
Cedar Rapids, Iowa 52402
319-286-5021
l.carter@cedar-rapids.org

-----Original Message-----

From: Halverson, Janice [DOT] [mailto:Janice.Halverson@dot.iowa.gov]
Sent: Thursday, May 13, 2010 9:09 AM
Subject: Today's Average Fuel Prices, May 13, 2010

Gasohol - 2.1635
Ultra LS Diesel #1 - 2.4405
Ultra LS diesel #2 - 2.3097
Unleaded - 2.2201
Ethanol - 1.6545
E-80 - 1.7676
U87E10 - 2.1611
Biodiesel Additive B100 (9000/10) - 3.3000
Soy Biodiesel Additive B100 - 3.4000 *

MAY 13 example:

3.4000
+ 0.0300 Bid Margin

3.4300 Bid price

Jan Halverson
Office of Procurement and Distribution
Phone 515-239-1429

GENERAL COMPANY INFORMATION

Company Name FAUSER Oil Co., Inc

Company Address PO BOX 68 - 106 CENTER ST - ELGIN, IA 52141

Tax Identification #: 42-0929689

General Description of the Company: see attached (Attachment #2)

Type of Organization (franchise, corporation, partnership, etc.) CORPORATION

Number of years in business: 60+

References

List three (3) customers who are current or have been served by your company within the last three (3) years with projects of similar scopes. (Name of firm, address, contact person, phone number)

Reference #1 - Name: ALLIANT ENERGY (transport deliveries)
Address: 200 FIRST ST SE PO BOX 351 CEDAR RAPIDS, IA 52406
Contact Person & Phone: JESSE NOWAK (319) 786-7614
Date & Description of Job: current - transport delivery to ALL LOCATIONS
Contract Value: LAST 12 mos. \$8,813,455 gal \$ - 4,394,610 gal

Reference #2 - Name: United PARCEL SERVICE (transport deliveries)
Address: 1335 Northmeadow PARKWAY Suite 119 Roswell, GA 30076
Contact Person & Phone: Mike Whitlach (404) 828-4418
Date & Description of Job: current - transport delivery to multiple Midwest locations
Contract Value: LAST 12 mos \$11,896,371 - 4,697,568 gal

Reference #3 - Name: Clayton County Secondary Roads (tankwagon deliveries)
Address: 601 HIGH ST NE - PO BOX 456 ELKADER, IA 52043
Contact Person & Phone: Pete Purman 563-245-1661
Date & Description of Job: current - tankwagon delivery to 9 County Shops
Contract Value: LAST 12 mo \$382,538 - 165,005 gal

Personnel

Name and title of person overseeing the City account: PAUL FAUSER - vice-president

Phone (563) 426-5811 (563) 380-8220 Fax (563) 426-5543

Names, titles and years of experience of persons expected to service the City account: see attached (Attachment #3)

Safety Record

Has your company received an OSHA violation in the past five (5) years? [] Yes [X] No

If yes, please attach copies of the citations and an explanation of how they have been resolved.

Reports

Please attach a list of all types of reports that your company would provide or that the City could access free of charge during the term of the contract.

Gallon/\$ reports by location - anything reasonable



Fauser Oil Co., Inc. (dba: Fauser Energy Resources) operates Fauser Oil Co. at Walford, IA with 132,00 gal of gasoline and diesel fuel storage and 2 tankwagon delivery vehicles.

Fauser Oil Co., Inc. has been in the fuel business for over 60 years and in addition to the Walford plant owns and operates 3 other Iowa plants with a total of 4 more delivery vehicles and total company-wide storage exceeding 350,000 gallons. Fauser Energy Resources maintains supply relationships with numerous suppliers at all petroleum terminals in Iowa and surrounding states.

Tankwagon orders will be placed directly to the Walford Plant (846-3835.) Emergency orders will be handled on a 24 hour/day – 7 days per week basis. Individual order problems will be resolved on a case-by-case basis directly with the manager of the Walford Plant. All Transport orders will be placed with our Elgin office (Vanessa Schmitt) at 1-800-328-7371. (cell phone numbers provided on contact sheet).

Fauser Oil Co., Inc. has served the City of Cedar Rapids for many years and the following can provide information regarding our performance:

Judy Lehman - 319-286-5021

Roger Hageman – 319-521-2673

Fauser Oil Co., Inc.

P.O. Box 68 – 106 Center Street – Elgin, IA 52141-0068
Phone: 319.426.5811 – Fax: 319.426.5543



Tankwagon Deliveries:

Primary contact: Doug Trumbull (319-361-5993), manager Walford Plant, 15 years+ experience

Secondary contact: Jodi Erger, office manager Walford Plant

Backup contact: Vanessa Schmitt (563-380-4246), account manager, 15 years+ experience

Transport Deliveries:

Primary contact: Vanessa Schmitt (563-380-4246), account manager, 15 years+ experience

Secondary contact: Tammy Hackman (563-380-8480), account manager, 10 years+ experience

General backup contact:

Paul Fauser (563-380-0820), vice-president, 30 years+ experience

Fauser Oil Co., Inc.

P.O. Box 68 – 106 Center Street – Elgin, IA 52141-0068
Phone: 319.426.5811 – Fax: 319.426.5543

Paul Fauser

From: Donna Johnson [djohnson@fauserenergy.com]

Sent: Wednesday, May 12, 2010 12:20 PM

To: FER Paul Fauser

Subject: From the City of Cedar Rapids

-----Original Message-----

From: Carter, Luanne K. [mailto:l.carter@cedar-rapids.org]

Sent: Wednesday, May 12, 2010 12:15 PM

To: djohnson@fauserenergy.com

Subject: From the City of Cedar Rapids

This email is to confirm that Fauser Energy has complied with the certificate requirements for the City of Cedar Rapids and a certificate of insurance is updated and on file for motor and fuel oil.

Luanne Carter
City of Cedar Rapids
Purchasing Division
3851 River Ridge Drive NE
Cedar Rapids, Iowa 52402
319-286-5021
l.carter@cedar-rapids.org