



ADDENDUM #1

To: All Companies Interested in Submitting a Proposal
From: Rebecca Johnson, CPPB, Purchasing Agent
RFP: Consulting Services for Evaluation of Municipal Golf Course Operations
(RFP #PUR1215-114); Dated: March 3, 2016
Subject: Addendum #1 (1 page)
Date: March 11, 2016

The following questions and/or clarifications were asked relative to the above-listed Request for Proposal. This memo is sent for clarification to all companies to whom the RFP was sent.

Question: Can you assure that a source for the RFP has not yet already been chosen?

Answer: A source has not already been chosen. All responses will be evaluated.

Question: The City owns four golf courses and apparently loses money from operations each year. Has the City compared the golf course operational losses with the cost of maintaining its parks and other recreational areas? If so, is that data available?

Answer: The City has not done any detailed analysis to compare the golf course operational losses with the cost of maintaining its parks and other recreational areas.

Question: Rather than a study through the RFP process, would the City consider hiring our firm as interim management to provide the answers you seek in the RFP? In that way, we are paid via your operating funds rather than through the appropriation method. The results of our work means far better run facilities, more or less paying for itself.

Answer: The City has determined that an industry consultant's analysis of existing operations will meet our needs. Should our needs change, a separate RFP process would be conducted for contracted management. We are not seeking management proposals with this RFP.

The Purchasing Services Division will accept written questions regarding the Request for Proposal until 3:00 p.m. CDT on Tuesday, March 22, 2016. Fax (888) 815-3659 or e-mail (r.johnson2@cedar-rapids.org) all questions to Rebecca Johnson. Any and all questions will be responded to in the form of written addenda to all Proposers. All addenda that you receive shall become a part of the contract documents and shall be acknowledged and dated on the bottom of the Signature Page (Attachment C). The deadline for proposal submittal is Tuesday, March 29, 2016 before 3:00 p.m. CDT.